

SUNRIDER[®]
The Art of Herbal Science[™]

INFINITY COMPENSATION PLAN
Life can be very rewarding



GETTING STARTED

The new Sunrider compensation plan streamlines a clear path to success. It's designed to get you off to a fast start and to progress steadily.

Requirements	IBO	STAR	STAR PRIME	STAR ELITE	ACE	ACE PRIME	ACE ELITE	ACE ROYAL 1st Generation
PV	ENROLL	200	300	400	500	600	700	800
DV		500	1,000	1,800	3,000	5,000	7,000	10,000
Max. Vol. Rule				900	1,500	2,500	3,500	5,000
Structure					1 Builder Leg (BL)	2 BL	3 BL	4 BL
Compensation	UNILEVEL COMMISSION PERCENTAGES				UNILEVEL COMMISSION PERCENTAGES			
Level 1		5%	7%	9%	10%	10%	10%	10%
Level 2				2%	4%	5%	6%	8%
Level 3						2%	4%	5%
Level 4								2%
Level 5								

Retail Sales Bonus

PV	0-499	500-1,999	2,000-4,999	5,000+
Personal Sales Commissions		5%	10%	15%
Retail Profit	15%	15%	15%	15%
Retail Sales Bonus	15%	20%	25%	30%

Fast Start To Fast Cash

New Independent Business Owners (Ibos) can earn the following rewards in their first three full months with Sunrider.

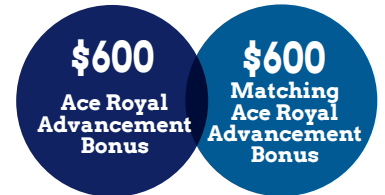
FIRST FULL MONTH Joining Month + 1 st Month	MONTH 2	MONTH 3
REWARD FOR A NEW PREFERRED CUSTOMER	Every time you introduce a New PC to your Sunrider business who places a \$100 opening order you will receive a pack of Fortune Delight (Original Flavour-10 pk) for FREE. Great for sampling purposes. *As the sponsoring Ibo you must have at least 200 PV in personal purchases in the same month your new PC places their first order	
REWARD FOR A NEW IBO	For every new IBO that you sign up to start their own Sunrider business and they generate \$300 of orders in their first month you will receive a \$50 product credit. *As the sponsoring Ibo you must have at least 200 PV in personal purchases in the same month your new Ibo places their \$300 worth of orders.	
REWARD FOR NEW IBO GROWTH (PRODUCT SALES, EDUCATION, SPONSORING & TRAINING)		
\$50 BONUS - ACHIEVE STAR PRIME RANK If your new IBO achieves the Star Prime rank within their first month of joining you will both receive a \$50 One-off bonus.*		
\$100 BONUS - ACHIEVE STAR ELITE RANK If your new IBO achieves the Star Elite rank within three months of joining you will both receive a \$100 One-off bonus.		
\$200 BONUS - ACHIEVE ACE RANK If your new IBO achieves the Ace rank within three months of joining you will both receive a \$200 One-off bonus.*		
\$350 BONUS - ACHIEVE ACE PRIME RANK If your new IBO achieves the Ace Prime rank within three months of joining you will both receive a \$350 One-off bonus.*		

GROWING YOUR BUSINESS

Share your passion and knowledge with your team to build a robust, sustainable business.

Ace Royal Advancement Bonus

Advance or sponsor someone in your personal group who advances to Ace Royal for the first time and receive \$600. There is NO time limit for this bonus. You must be paid as an Ace Royal or higher to receive the matching bonus.



Development Bonus (2% CAP)

Each month, when you are qualified as an Ace Prime or higher, earn the Development Bonus on:

1 Each leg in your personal group that has at least one qualified Ace+. This bonus is paid on the highest Ace to Ace Elite in each leg, not to exceed your own paid-as title.

AND

2 Each leg in your organization that has at least one 1st Generation IBO who is paid-as an Ace Royal or higher in that month, anywhere in that leg. The amount is \$120 when you qualify as Ace Royal or higher or equal to your own title of Ace Prime - Ace Elite.



Paid-as Title of Pay on IBO — 1 per leg in personal group
+1 per leg w/1st Generation Ace Royal+

\$35	\$70	\$95	\$120
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Monthly Fixed Bonus Paid to Ace Prime and above (2% Cap)

*Please note: a) These one-off advancement bonuses are cumulative and BOTH the NEW IBO and SPONSORING IBO will receive the respective amounts once particular ranks are achieved.
b) The new Ibo can also sponsor other new Ibos and qualify for these one-off bonus payments as the sponsoring Ibo.

DEVELOPING YOUR LEADERS

By inspiring and guiding rising stars to success, you reap the rewards of helping others. That's extraordinary.

MAXIMIZING YOUR POTENTIAL

Reach the top levels to take full advantage of the plan's incentive-rich structure and unlimited earning potential.

HERO	HERO ELITE	HERO ROYAL	ICON	ICON ELITE	ICON ROYAL
800	800	800	800	800	800
18,000	36,000	90,000	225,000	600,000	1,650,000
9,000	18,000	45,000	112,500	300,000	825,000
3 BL + 1 ACE Royal (Total of 4 legs)	2 BL + 2 ACE Royal (Total of 4 legs)	1 BL + 3 ACE Royal (Total of 4 legs)	3 ACE Royal+ Legs + 2 HERO+ Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO E+ Legs NewGenQ (Total of 5 legs)	3 ACE Royal+ Legs + 2 HERO R+ Legs NewGenQ (Total of 5 legs)
UNILEVEL COMMISSION PERCENTAGES			UNILEVEL COMMISSION PERCENTAGES		
10%	10%	10%	10%	10%	10%
8%	8%	8%	8%	8%	8%
5%	5%	5%	5%	5%	5%
2%	2%	2%	2%	2%	2%
2%	2%	2%	2%	2%	2%

Check Match (8% Company CV Cap)

When you are qualified as a Leader (Hero+), you can receive a match on the Unilevel Bonus, Fast Start Bonus, and Turbo Infinity Bonus earnings of the generations below you. The amount of the match is based on the paid-as title of the individual on which you are receiving the match, but not to exceed your own paid-as title. The higher paid-as title you reach, the more generations deep you can receive a Check Match on. The per match cap is based on your own paid-as title.

Check Match %	10%	15%	18%	20%	22%	25%	27%	30%
Paid-as Title of Pay on IBO	ACE ELITE OR LOWER (Career Title Ace Royal+)	ACE ROYAL	HERO	HERO E	HERO R	ICON	ICON E	ICON R
Generation Depth			1	2	3	4	5	6
Per Match Cap			\$1,200	\$2,400	\$3,600	\$4,800	\$6,000	\$7,200

YOUR PAID-AS TITLE

HERO HERO E HERO R ICON ICON E ICON R

Turbo Infinity Bonus (3% Company CV Cap)

HERO	HERO ELITE	HERO ROYAL	ICON	ICON ELITE	ICON ROYAL
0.5%	0.5%	0.5%	0.5%	0.5%	1.0%
Infinitely deep	Infinitely deep	Infinitely deep	Infinitely deep	Infinitely deep	Infinitely deep

When you are qualified as a Hero and above, you can receive a Turbo Infinity Bonus on the sales beginning with your 6th level and extending Infinitely Deep.

There is no blocking so you can have leaders with your same or higher title and still earn on the sales in their downline. If the total payout for the bonus exceeds 3% of total company CV, then all of these payouts will be reduced by an equal percentage to remain within budget (but you still earn on all of that volume).

0.5%–1.0%
NO BLOCKING
INFINITELY DEEP



Icon Bonus

The Icon Bonus recognizes extraordinary achievement in leadership and development.

When you become an Icon, Icon Elite, and Icon Royal for the first time, you will receive the corresponding Icon Bonus paid over a period of months. To qualify for your Icon Bonus during each month over the time period, you must be paid at that Icon rank.

\$12,000 paid over 5 mos.	\$24,000 paid over 8 mos.	\$60,000 paid over 12 mos.
ICON	ICON ELITE	ICON ROYAL

3 WAYS TO JOIN SUNRIDER

- 1. Retail Customer**-sign up and enjoy our high-quality products at retail price.
- 2. Preferred Customer**-enrol for \$30 (12-month membership) and receive 5% off the retail price of Sunrider products. Any orders that you place in the year that are over \$200 plus GST you will receive a 10% discount off the retail price. The annual renewal fee is \$29 however this can be waived if you place an order for \$200 plus GST within 30 days of your anniversary date.
- 3. Independent Business Owner (IBO)**-Purchase a Business Starter Pack for \$59 and enjoy 15% off the retail price of Sunrider products. You can also purchase Product Starter Packs (optional) when you join Sunrider and you will receive Full Business Volume (CV/QV) for these product pack purchases. You will also qualify for Introductory E-Voucher Credits (\$20-\$50 depending on product pack purchase) to be used within the first 30 days of running your Sunrider business. By joining as an IBO, you will also be eligible for monthly bonuses generated by yourself as you develop and grow your Sunrider business. The annual fee is \$59.

DEFINITIONS

Builder Leg (BL)

A Leg with at least one Active IBO (200 PV) and at least 1,000 DV in the entire leg.

Commissionable Volume (CV)

The assigned value of each purchased product on which commissions are paid. It is currency specific in the country where the order is placed.

Downline Volume (DV)

The total Personal Volume (PV) from you and all IBOs in your entire downline. This goes infinitely deep, regardless of titles. This will NEVER break away.

Max Volume Rule

Applied to DV qualification only. Usually 50% of required DV will be counted from any one leg or from the IBO's PV. Applies only to qualification of rank — the IBO will be paid on all volume including the volume that exceeds the Max Volume Rule.

Newly Qualified First Generation (NewGenQ)

Icon ranks and above: At least once every 12 months, the Icon or above must help to promote someone in his or her personal group to Ace Royal, who then qualifies at that rank (or above) for at least 3 consecutive months. This rolling twelve month period will restart each time the Icon or above meets the above requirements. Attempting to circumvent this requirement by any means (including but not limited to creating false Customer, Preferred Customer, or IBO accounts, purchasing Sunrider® products on behalf of another account, and the like) will be considered a violation of the Code of Ethics and the Business Guide.

Personal Volume (PV)

The total Qualifying Volume (QV) from your personal purchases and your customers' purchases (Retail and Preferred Customer). This does NOT include the purchases of downline IBOs.

Qualifying Volume (QV)

The value of a commissionable product that is applied toward IBO qualifications in the compensation plan. QV is not currency specific so qualifications apply internationally.

PLEASE CONTACT:



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Sunrider Australia is a proud member of the
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